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# Understanding, Capturing and Fostering the Societal Value of Culture

**17 September 2021**

**Session 8 – Panel Discussion**

**The Conflictual Plurality of Values in Cultural Administration**

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# To introduce my perspective



- Since 2008 up to now - collaborating with the **Youth & Culture Department of Emilia-Romagna Region**
- Since 2008 up to 2013 – Administrative support and Project manager for **Cineteca di Bologna**
- Since 2013 up to 2017 – Administrative Director and Project Manager for **Ente Mostra Internazionale del Cinema Libero**
- Since 2018 up to now - Administrative Director of **ATER Foundation** & Coordinator of the Emilia-Romagna **Regional Cultural Observatory for Performing Arts**
- Since 2008 up to now – followed all the processes for **developing CCS in Emilia-Romagna** (*Multimedia District 2009-2012, first regional Film Fund 2009-2012, Smart Specialization Strategies 2014-2020, CCS regional report 2012 & 2018, project for a regional Observatory on CCS*)



# To introduce my perspective



- **ATER Foundation**, a **cultural foundation** participated by **34 Public Entities** of Emilia-Romagna Region (n. 33 Local Entities and Emilia-Romagna Region).
- **Balance sheet about 10mln euro; 600 live performances** organized + 50 international tournée, about 100 employees (2019).
- Its main goal is to support, distribute, promote **performing arts** at local, national and international level. There is also a strong commitment in developing studies and researches on the CCS through the **Regional Cultural Observatory** with a specific focus on performing arts.
- The Foundation is recognised by a regional law and by the national fund for cultural activities (FUS – Fondo Unico dello Spettacolo) as the **main player at the regional level to support performing arts with a multidisciplinary approach.**

# To introduce my perspective



- Main Activities:
  - **Regional Multidisciplinary Network for Performing Arts:** to distribute and to organize cultural projects at a local level and to **manage directly theatres** owned by local entities through institutional agreements (*strong connection with local community*)
  - **Cultural Promotion and International projects:** to **support local artists** and operators **at an international level** and to build up network strategies with international cultural institutions or companies (import-export) (*international perspective*)
  - **Special Projects** (Cultural Observatory, Digitization plan, Accountability, EU projects on »culture and welfare« ...) (*training/education & monitoring/evaluation systems*)

# Cultural Observatory: the framework to analyze regional CCS



The “**framework**” (*domain*) used to design CCSs regional sector:

1. **Cultural, artistic and entertainment activities** (performing arts and other artistic activities; leisure time activities; conservation and valorization of historic, artistic and cultural heritage);
2. **Media and cultural industries** (audiovisual and cinema; printing and publishing; music, radio and TV);
3. **Creative services** (architectural and design services, photography, software development and consulting, advertising and communication);
4. **Distribution of cultural industries’ products;**
5. **Artistic handicraft** (artistic and handicraft production, artistic products and handicraft trade);
6. **Material culture** (furniture and home products, fashion, food).



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# A set of «values» in «cultural administration»



The field of «**cultural administration**», in which experts and policy-makers are those who decide.

So which are the «**key factors**» that are shaping «**values**» in «cultural administration»?

How a «key factor» become a «value»? Or a «political goal/aim» become a «value»?

It's usually related to the way administrations allocate public «funds/grants»

Or the way they use to measure or to give a feedback on the results achieved to the local stakeholders

So let's try to see what happens in Emilia-Romagna Region



## Cultural Observatory – key-words



Key “*indicators*” – “*values?*” (pre-pandemic) for the main quantitative-qualitative analysis at institutional level

First level of analysis:

- a. Cultural “**employment**”
- b. Cultural “**entrepreneurship**”
- c. Cultural “**participation**”
- d. Private and public “**funding**”
- e. Cultural “**spaces**”



## Cultural Observatory – key-words



Key “indicators” – “*values?*” (pre-pandemic) for the main quantitative-qualitative analysis at institutional level

Second level of analysis:

- a. Best Practices and Innovative Projects
- b. Education and Training Courses for professional skills
- c. Networks and Eco-system
- d. Creative cities and local communities
- e. Social and Economic Impact



# Cultural Observatory – OECD Project - some data on CCS in Emilia-Romagna



## a. Cultural employment

1 **CCSs** account for about **7% of local units** and **5% of the overall regional employment**

2 **Creative/non-creative occupation** – inside/outside CCS

3 **Self-employed and temporary workers / autonomous work**

Table X. Local units and employees of CCSs (2017, 2019)

	2017				2019			
	L.U	Empl.	%L.U.	%Empl.	L.U.	Empl.	%L.U.	%Empl.
Cultural, artistic, and entertainment activities	3,178	13,759	9.2%	15.4%	3,309	14,491	9.4%	15.7%
Media and cultural industries	3,826	17,139	11.0%	19.2%	3,794	17,089	10.8%	18.6%
Creative services *	21,575	46,688	62.2%	52.3%	22,182	48,967	63.2%	53.2%
Artistic handicraft	582	2,473	1.7%	2.8%	580	2,295	1.7%	2.5%
<b>Total CCSs production</b>	<b>29,161</b>	<b>80,059</b>	<b>84.1%</b>	<b>89.6%</b>	<b>29,865</b>	<b>82,842</b>	<b>85.1%</b>	<b>90.0%</b>
Distribution of artistic handicraft	2,902	5,013	8.4%	5.6%	2,821	5,123	8.0%	5.5%
Distribution of cultural products	2,619	4,283	7.6%	4.8%	2,419	4,147	6.9%	4.5%
<b>Total CCSs</b>	<b>34,682</b>	<b>89,355</b>	<b>100.0%</b>	<b>100.0%</b>	<b>35,105</b>	<b>92,122</b>	<b>100.0%</b>	<b>100.0%</b>

Source: ERVET on SMAIL and ASIA data \* ASIA data: 2015 (for the 2017 estimates) and 2018 (for the 2019 estimates)



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# Cultural Observatory – OECD Project - some data on CCS in Emilia-Romagna



## b. Cultural entrepreneurship

CCSs in Emilia-Romagna show a high presence of **micro-businesses**:

- 90% of businesses have less than 5 workers (and almost 78% have less than 2 workers)
- 78% of businesses report a turnover of less than 100,000€ (compared to 64% for the overall regional economy)

## c. Cultural participation

Emilia-Romagna shows **high levels of cultural participation** (*measured by **number of live performances** and cultural events, **audience**, public spaces and the ability to involve social community referring to local place*):

- 10% live performances in Italy (annually); 3<sup>rd</sup> Italian region for people attending live performances (weighed on the population); 2<sup>nd</sup> Italian region in terms of museums and 3<sup>rd</sup> one in terms of libraries





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# Cultural Observatory – OECD Project - some data on CCS in Emilia-Romagna



## d. Cultural public and private funding

CCSs benefit from **three levels of direct public funding**: national, regional, and municipal

Culture can be funded through different **Funding Programmes** (FESR, FSE, Creative Europe, FUS, Extra-FUS – as for example extra-COVID19, Special Projects, ...). Other forms of funding targeted to CCSs relate to:

- **Tax credit measures (e.g., “Art Bonus”)**: in 2018, CCSs disposed of 5.3 million Euro for maintenance or restoration of cultural heritage and 22.7 million Euro for cultural activities
- **Public-private partnerships**: they are increasingly used as arrangements between public and private organizations to provide funding through philanthropy, patronage, sponsorship, or social impact investment
- **Bank Foundations**: play a major role for the sustainability of cultural and creative activities, sometimes representing the main source of funding
- **Corporate investment**: it involves donations, sponsorships, and cross-sector collaborations with cultural and creative ventures
- **Crowdfunding**: it is mostly used for smaller cultural productions and exhibitions and to contribute to the kick-start of new ventures





# Cultural Observatory – OECD Project - some data on CCS in Emilia-Romagna



## e. Cultural Spaces

Cultural spaces are fundamental for “cultural values” (*cultural participation, social inclusion, identity, educational and training processes, audience development, destination for technological investments, and so on...*). Moreover, it is possible to collect data on them and to analyze their social and economic impact in some way.

The presence of cultural and creative spaces on a local territory is also considered as a “key feature” of a milieu that supports cultural entrepreneurship.

The availability of spaces (e.g., coworking spaces, makerspaces, artistic hubs) can sustain the co-location of creative professionals, in turn supporting their creativity and mitigating perceived uncertainty and precarious work conditions.





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# A set of «values» in «cultural administration»



Training processes  
developing skills  
and competencies

Audience  
Development and  
Social Engagement

Culture as a tool  
for «health and  
well-being»

Eco-System

Accessibility

Technological  
Innovation

Supporting  
innovative start-up

New Business  
Models

Networking

International  
mobility

Public-Private  
Partnerships

Co-financing /  
Crowdfunding

Sustainability  
(economic, social,  
environmental)

Digit(al)ization and  
cultural content

Access to finance  
and barriers to  
access

Cross-sectoral  
approach  
(education, social,  
tourism, economic  
development)

Preserving and  
supporting  
temporary  
working  
conditions

Dialogue with  
stakeholders

Supporting the  
value chain  
(production,  
distribution,  
promotion)

Medium-term  
project based logic  
in allocating funds

Accountability

Best Practices

Monitoring and  
evaluation system

Cultural heritage  
and spaces



# A set of «values» in «cultural administration» - relevant «post-pandemic»



**Some main "values" considered by cultural administration for public grants (relevant "post pandemic"):**

Value of "**accountability**" and "**sustainability**": social, creative, economic, environmental

Value of "**education and training**" for skills and competencies

Value of "**digit(al)ization**": cultural content and the role of the new technologies (*at which extent?*)

Value of "**innovative business models**" and matching "start-up" proposals, "research centres", "CCS companies" experimenting the role of new technologies (*is it possible?*)

Value of a cultural local/regional/national "**eco-system**" and "**networking**": the key topic about operating in a vibrant cultural and creative context and to build up synergies and cooperation processes (*need for coopetition!*)

Value of cultural promotion through "**international projects**" (*import/export – but do you have the product?*)

Value of "**fundraising**" (**ability to co-finance**): try to work on being able to find new a new way of work on participation and recognition by community (*are there in your context private investors aware of your role?*)



## Just some questions to conclude: potential tensions in «values»



- Are you sure is there not existing a **huge gap between different perspectives?** (*artists and employees, cultural operators, local, regional and national policy-makers, ecc..*)
- Is it possible to make it clear a **medium-long term strategy**, building up an identity for Cultural and Creative Sectors accepted and recognized by all the stakeholders involved at the regional level?

*Aesthetic values, economic sustainability, dealing with uncertainties, need for medium-long term processes from local operators vs social, innovative, economic and short-term strategies values from policy makers;*

- How to **shape public calls** to allocate funds & grants in an efficient way in order to sustain both the social and the economic values of culture and giving sustainability to the local operators?

*Barriers to access for funds (bureaucracy) vs aesthetic, creative, social and innovative values*

## Some questions to conclude: potential tensions in «values»



- **Public funding** but at a what extent? At a what extent to build up **barriers for accessing** to public funds? (*taking the «risk»*)

*Public funding vs innovation and economic sustainability (ability to stay on the market on your own);*

- In which way is it possible to support both cultural operators, social community and cultural identity/diversity? Is it possible a real «**coopetition**» between cultural operators?

*Networking vs creative identity/diversity*

- **Innovation and digitization** what do they mean for cultural operators?

*Physical participation or live performance vs digitization;*

*Experimental innovation vs basic technological investments to stay on the market*





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**Thanks for the attention!**

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